



EnTri Consulting GmbH
Att.: Dr. Klaus Tritscher
Schoenbrunner Strasse 297/ 5th Floor
A-1120 Vienna

Vienna, 28.01.2013

Reference Letter

We are pleased to confirm herewith, that Dr. Klaus Tritscher, EnTri Consulting GmbH, initiated the negotiations of our organization with the company S.O.L.I.D. Gesellschaft für Solarinstallation und Design GmbH (as follows: S.O.L.I.D.) about a participation.

S.O.L.I.D. is a globally active Austrian company in the area of planning, construction, supply and operation of large scale solar-thermal plants, solar cooling of buildings and solar conditioning of process heat including district heating.

In January 2012 the due diligence and negotiations have been completed successfully with a silent partnership of our organization in S.O.L.I.D.

In May 2012 we have mandated Dr. Tritscher, EnTri Consulting GmbH, jointly with S.O.L.I.D. to provide the following services, in view of the international activities of S.O.L.I.D.:

- Review of financing requirement of S.O.L.I.D. and recommend solutions;
- Initiate and conduct coordinated discussions with potential financiers;
- Make contact with banking/financing partners in view of possibly needed funding, as well as guarantees.

The services of Dr. Tritscher, EnTri Consulting GmbH, are compensated based on hourly/daily fees, whereby the services for the first few months have already been invoiced and settled.

Best regards,

aws-mittelstandsfonds Management GmbH
Executive Board

Handwritten signature of Arno Langwieser in black ink.

Arno Langwieser

Handwritten signature of Christian Stein in black ink.

Christian Stein