

EnTri Consulting GmbH

Att. Mr. Klaus Tritscher

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Reference Letter

Dear Sirs,

CES clean energy solutions GesmbH ("CES") is an Austrian based consulting and engineering company, established in 2008, with the objective to implement renewable energy and energy efficiency projects. The experts of CES cover the full range from general studies, feasibility studies to design, tendering and construction supervision and providing consultancy to the public and private sector, including municipal and other governmental organization and authorities.

CES holds a strong market position in Austria and abroad with focus on CEE/SEE and CIS countries and maintains a strong expert's network in Albania, Armenia, Bosnia and Herzegovina, Bulgaria, Croatia, Georgia, Kosovo, Montenegro, Moldova, Romania, Serbia, Slovakia, Turkey and Ukraine.

We herewith confirm that we frequently cooperate with EnTri Consulting GmbH in renewable energy and environmental technology/waste management projects.

Typically the role of EnTri Consulting is related to

- research, identification and evaluation of suitable financing sources and grant mechanism ,
- writing of reports, studies and recommendations concerning funding ,
- support in writing applications for funding,
- market entry support, and
- providing technical expertise in the municipal solid waste management sector.

In many cases our cooperation with EnTri Consulting is in the context of complex tenders of International Finance Institutions (IFI's) for consultancy services. Depending upon the requirements of the specific tender and project we mainly work together in form of a consortium or by subcontracting EnTri Consulting for a part of the services.

During the last few years we cooperated with EnTri Consulting GmbH i.a. in the following projects:

Project Name & Duration	Employer / Funding Source	Countries encompassed	Function / Services performed by EnTri
"Concerto Solution" (10/2012 – 12/2012)	European Commission, 7 th Framework Programme	Austria, Croatia, Finland, Slovenia, Switzerland	Subcontractor / Best Practice Guide for Co- Financing of Energy Efficiency and RES
Advisory regarding grant for incoming mission of a district heating company	Go international	Ukraine	Consultant / identify- cation and funding application support for grant reg. incoming mission, organizing of meetings and funding presentation for final beneficiary
"EUFA – PAC 10 TAF- DRP" Framework Agreement – LOT 1 Transport & Energy (12/2013 – 12/2014)	EU-Förderagentur GmbH	Danube Region Countries (AT, BA, BG, CZ, DE, HR, HU, MD, ME, RO, RS, SI, SK, UA)	Subcontractor / research, identification and evaluation of funding sources, application support for various applicants

The above listed assignments of EnTri Consulting GmbH were either paid based on a daily rate or a lump sum and ranged between € 1.500 and €25.000, depending on complexity of the tasks and time spent.

In all our joint projects we were very satisfied with the performance of EnTri Consulting GmbH and fully recommend cooperation with this dynamic and proactive company.

Best regards



DI Felix Eckert

(Managing Director)